

**MINUTES**  
**CMSP GOVERNING BOARD**

Thursday, May 25, 2023  
In-Person and via Zoom

Governing Board Conference Room  
1545 River Park Drive, Suite 435-A  
Sacramento, CA 95815

**MEMBERS PRESENT**

Kimberly Chen, Assistant Secretary, California Health and Human Services Agency (remote)  
Richard Egan, County Administrator, Lassen County (in-person)  
Richard Forster, County Supervisor, Amador County (in-person)  
Matthew Hymel, County Administrator, Marin County (remote)  
Elizabeth Kelly, Health and Human Services Director, Colusa County (remote)  
Deborah Martinez, Social Services Director, Madera County (remote)  
Jennifer Vasquez, Health and Human Services Director, Yuba County (in-person)  
John Vasquez, County Supervisor, Solano County (in-person)  
Oscar Villegas, County Supervisor, Yolo County (in-person)  
Christine Zoppi, Health and Human Services Director, Glenn County (in-person)

**MEMBERS ABSENT**

Elishia Hayes, County Administrator, Humboldt County

**Closed Session**

The Governing Board did not meet in Closed Session.

**Public Session**

**Introductions and Public Comments**

Richard Forster, Board Chair, opened the meeting and invited Board Members attending the meeting in person to introduce themselves, and then invited the Board Members participating remotely to introduce themselves. Board Members introduced themselves in this order and then CMSP staff attending the meeting in person introduced themselves. Mr. Forster invited public comments. There were no public comments.

**Correspondence and Consent Calendar**

Mr. Forster requested a motion to approve the May 25, 2023 Board Agenda and Correspondence and Consent Calendar.

**ACTION MSC:** Governing Board approve the May 25, 2023 Board Agenda and Correspondence and Consent Calendar.

APPROVED

Votes:

Aye 9

Nay 0

### **General Counsel Recognition**

Ms. Forster made a presentation on behalf of the Governing Board recognizing the contributions of the Board's General Counsel, Cathy Deubel Salenko, who will be ending her service to the Board on June 30, 2023, after nearly thirty years of serving the Board and CMSP Counties, first as Counsel and then as General Counsel. Mr. Forster remarked on some of the key actions taken by the Governing Board over the years that were supported by Ms. Salenko's efforts, including:

- Creation of the Board's Bylaws and structure the Board's legal relationship with the State of California;
- Creation the Board's legal relationship with the participating CMSP counties;
- Engagement of the first and ongoing Pharmacy Benefits Manager to administer the CMSP pharmacy benefit, MedImpact Health Systems;
- Engagement of a Third-Party Benefits Administrator to administer the CMSP medical benefit, first Anthem Blue Cross and now Advanced Medical Management;
- Various proposed legislative changes to Realignment and funding for CMSP, including AB 85 in 2013;
- Creation of the CMSP Low Income Health Program;
- Creation of the Board's current benefit programs, including CMSP and the Path to Health and Connect to Care primary care benefit programs;
- Creation of numerous grant programs and pilot projects; and,
- Dealing with a wide variety of legal matters, including litigation and complicated contracts with health care providers.

Mr. Forster thanked Ms. Salenko for her years of service to CMSP and presented a plaque to commemorate her service and contributions. The Board and members of the audience in attendance stood and clapped to express their appreciation to Ms. Salenko.

### **Report from Legislative Representative**

Karen Lange of Shaw Yoder Antwih Schmelzer & Lange (SYASL) greeted the Governing Board and reported the Legislature is starting to proceed toward the skeleton of a spending plan for the FY 2023-24 State Budget. Right now the spending plan is uncertain, and the Legislative Analyst office (LAO) says the State's revenue picture is worse than the Governor has reported. While the Governor has reported a \$30 billion shortfall, the LAO has recommended the shortfall is closer to \$40 billion. One complication affecting revenue estimates is that federal tax relief has delayed when certain higher income earners in California are required to pay their quarterly taxes, and many will delay these payments until October of 2023. At this time, it appears that the budget solution will be to rely in part on deferrals and some program reductions; reductions from the January proposed budget; and the movement of certain expenses to bond funding, which will be subject to voter approval at a future statewide election. The Governor has proposed 11 trailer bills that would expedite

the California Environmental Quality Act (CEQA) challenge process so that infrastructure projects can be built more quickly; however, it would also change the terms of agreements the State has with five counties.

Mr. Yoder likened the current status of the Legislature as being at the “two-minute warning” period at the end of the first half of a football game. The Legislature has only a handful of days to get bills out of each house of origin (ending next week). With respect to the FY 2023-24 State Budget, he stated that a “check the box” budget should be expected and delays in revenues means more budgeting will likely continue into September and things may go right down to the end of session in mid-September. The conventional wisdom is that a mid-year Budget revision should be expected that takes a course of action over 18 months, including the second half of FY 2023-24 and the following fiscal year.

Mr. Yoder reported that the Governor has proposed to reinstate the Managed Care Organization (MCO) tax on managed care organizations. If reestablished, it would raise up to \$20 billion over 5 years, and at least half of that funding would support Medi-Cal, including increases to Medi-Cal health and behavioral health services rates.

Ms. Lange remarked that new legislation has been proposed to set a minimum wage of \$25 per hour for any health care provider working for a hospital or clinic, which would likely have the greatest impact on Community Health Workers and other providers at the lower end of the wage structure. This minimum wage requirement could have impacts on healthcare workforce development in all counties, including CMSP counties.

Mr. Yoder noted that hearing the history of CMSP during the Board Chair’s presentation to Ms. Salenko was a useful reminder of the many battles that CMSP and the Governing Board have faced in the past. He commended Ms. Salenko as one of the Board’s warriors in these battles to support and maintain CMSP.

Mr. Yoder also noted that the Governor has proposed changes to how Mental Health Services Act (MHSA)/Prop 63 funds can be used, and some counties have reported concerns about proposed new flexibility in the context of locally established planning and decision processes and spending plans, as previously required by MHSA. During this discussion, Kimberly Chen requested specific examples of how MHSA requirements are inflexible or limit federal matching. Mr. Yoder noted that MHSA funded “public education campaigns” (billboards, gas station pumps, etc.) designed to destigmatize the need for services and reach specific target populations are services that are not reimbursable under Medi-Cal. Mr. Yoder stated that he and Ms. Lange would provide more information to Ms. Chen on this matter.

### **Board Member Election**

John Vasquez, Solano County Supervisor, was introduced as the newest member of the Governing Board. He replaces former Board Member Erin Hannigan, who is also a Solano County Supervisor and resigned from the Board effective March 6, 2023.

### **Proposed Services Agreements**

Kari Brownstein, Executive Director and Alison Kellen, Program Director, briefly presented background information on five proposed amendments to extend existing Services Agreements held by the Governing Board.

#### **A. Wallrich Creative Communication Amendment**

The Board's Services Agreement with Wallrich Creative Communication ends June 30, 2023. Wallrich created the "Care in Reach / Salud al Alcance" marketing campaign to promote enrollment in Path to Health, Connect to Care and CMSP and the current marketing strategy includes radio, out-of-home (transit and carteles), search engine marketing, digital display, YouTube and Facebook, and media buys. The proposed Amendment to the Services Agreement would continue Wallrich's creative services, coordination of CMSP's media buys, and website support for the next fiscal year at a cost not to exceed \$150,000.

#### **B. Upstreamers LLC Amendment**

The Board's Services Agreement with Upstreamers LLC ends June 30, 2023. Upstreamers' role has been to assure that the "Care in Reach" campaign is linguistically and culturally appropriate for the Latino target population. As a part of their work, Upstreamers has developed popular YouTube videos. The proposed Amendment to the Services Agreement would continue the provision of consultant services for the next fiscal year at a cost not to exceed \$75,000 for marketing services and \$15,000 for production-related expenses.

#### **C. Network Design Associates, Inc. Amendment**

The Board's Services Agreement with Network Design Associates (NDA) ends June 30, 2023 and has been in effect since 2009. Under this Agreement a Senior NDA Network Engineer provides information systems hardware and software and infrastructure services, including the following: IT Support Services, including a helpdesk; Server & Workstation Maintenance; Line of Business Application Support; Business Continuity; License Management; Telephonic Support; User Training; and other technical services. The proposed Amendment to the Services Agreement with Network Design Associates, Inc. would extend this Agreement to June 30, 2025.

#### **D. Lexlogia Technologies Amendment**

The Board's Services Agreement with Lexlogia ends on June 30, 2023. Under this Agreement Lexlogia provides data integration design, development, and related support services. The proposed Amendment to the Services Agreement with Lexlogia would extend the Agreement for one year with an updated services exhibit, no change in the hourly hourly rate and a cost not to exceed \$27,000.



HID Matching Grant Timeline

Ms. Moyer said that the current HID Matching Grant application deadline is set for June 30, 2023. She noted that there will be a final funding round of the State (DHCS) Behavioral Health Continuum Infrastructure Program (BHCIP) that is offered in 2024 and asked the Governing Board to consider extending the HID Matching Grant application deadline to December 31, 2024 to align with that final BHCIP funding round.

ACTION MSC:

Governing Board approve all of the following:

- Conditional approval of HID Matching Grant applications of Calaveras, Glenn, and Humboldt Counties;
- Proposed DRAFT HID Matching Grant Conditional Approval Letter and DRAFT HID Matching Grant Agreement
- Extension of the HID Matching Grant application deadline to December 31, 2024.

APPROVED

Votes:

Aye 8

Nay 0

Recused: Christine Zoppi

Grant Programs Update

Ms. Moyer reported that CMSP staff hosted a HID Matching Grant webinar on April 20<sup>th</sup> and 17 representatives attended from various counties. She also reported that the CMSP Allied Healthcare Loan Repayment Program is open and there is up to \$600,000 available for qualified applicants.

**CMSP Financial Reports**

CMSP Balance Sheet

Kari Brownstein reported on the March 2023 and April 2023 financial statements. The CMSP Balance Sheets show:

ITEM	March 2023	April 2023
Total CMSP Funds	\$330,137,556	\$330,346,191
Total Assets	\$331,685,676	\$330,854,838
Total Liabilities and Equity	\$331,685,676	\$330,854,838

FY 2022-23 Program Budget Expenditures Year-to-Date

Ms. Brownstein presented a report on year-to-date actual versus budgeted Program expenditures. As of March 31, 2023 there were expenditures of \$22,282,947 (accrual basis).

As of April 30, 2023 there were expenditures of \$23,636,321 (accrual basis). The approved Program Budget for FY 2022-23 is \$40,619,475.

#### FY 2022-23 Administrative Office Budget Expenditures Year-to-Date

Ms. Brownstein presented a report on year-to-date actual versus budgeted Administrative Office expenditures. As of March 31, 2023 there were expenditures of \$3,726,862 (accrual basis). As of April 30, 2023 there were expenditures of \$4,113,011 (accrual basis). The approved Administrative Office Budget for FY 2022-23 is \$6,692,975.

Board Member Richard Egan asked about the investment policy for Sonoma County and how the CMSP funds held by Sonoma County are faring under today's financial conditions. Ms. Brownstein said that she will provide the Board with a copy of Sonoma County's investment policy at the Board's July meeting.

#### Proposed FY 2023-24 CMSP Budget

Ms. Brownstein presented proposed CMSP Program and Administrative Budgets for FY 2023-24 for consideration by the Governing Board. She outlined key assumptions and considerations for each proposed budget.

#### *Proposed Administrative Office Budget (FY 2023-24)*

Key assumptions and consideration for the proposed Administrative Office Budget include:

- Budget proposes a slight increase in Insurance Expenditures;
- Budget proposes the same amount for Staff Expenses to fill vacant positions;
- Budget proposes \$1,000,000 for marketing including marketing vendors, media expenditures and marketing materials; and,
- Budget includes the remaining approved Human Resources Consultant expenses of \$14,000 for calendar year 2023.

The Administrative Office Budget shows the detail of the expenses for administering the CMSP office and various contracts. All funding approved in the Administrative Office Budget is rolled into two-line items in the CMSP Program Budget. These line items are:

- Professional Services, and
- CMSP GB Staff and Office Expenses.

#### *Proposed Program Budget (FY 2023-24)*

Key assumptions and consideration for the proposed Program Budget include:

- Budget projects a Beginning Fund Balance of \$325,000,000;
- Budget projects a slight increase in Interest Revenue;
- Budget assumes no Realignment Revenue;

- Budget proposes to waive the County Participation Fees of \$5,991,905;
- Medical and Pharmacy Expenses are calculated using projected enrollment and cost trend growth;
- Total Healthcare Benefit Program Expenses are budgeted at \$8,782,000;
- Total Pilot Projects and Alternative Products are budgeted at \$20,437,500;
- Budget projects a slight increase in County Eligibility Expenditures; and,
- Budget projects an Ending Fund Balance of \$295,235,500.

Ms. Brownstein requested that the Governing Board consider and approve the proposed FY 2023-24 Administrative Office and Program budgets.

ACTION MSC: Governing Board approve the proposed FY 2023-24  
CMSP Administrative Office and Program budgets.

APPROVED

Votes:

Aye 9

Nay 0

### **mCase Enrollment Systems Update**

Ms. Brownstein and Ms. Kellen jointly reported on developments associated with the mCase enrollment system operated by RedMane, which has been used for Path to Health and Connect to Care since February 2023. At this time, CMSP staff are working with RedMane on report set-ups for community health center staff and other system refinements.

Ms. Brownstein reported that CMSP staff are working on a Phase II implementation of CMSP eligibility through the mCase system. Meetings with RedMane are ongoing to determine the application of CMSP eligibility rules and requirements. CMSP staff have also met with county eligibility staff on these eligibility requirements to assure alignment with county eligibility processes. Finally, Ms. Brownstein reported that CMSP representatives have initiated meetings with State DHCS representatives and CalSAWS representatives to discuss system interfaces between mCase and the State and County eligibility systems.

### **Update on Healthcare Workforce Study by UCSF Healthforce Center**

Lee Kemper, Policy & Planning Consultant, briefed the Board on the work of the UCSF Healthforce Center to prepare data and analysis of the healthcare workforce of the 35 CMSP counties and 40 Rural County Representatives of California (RCRC) counties. Mr. Kemper reported that the Healthforce Center, using publicly available data, is developing findings for all of the following:

- Current public Behavioral Health workforces and current workforce recruitment and retention challenges;
- Current Healthcare Provider and Oral Health workforces, with a focus on physicians, physician assistants, nurses, and dental professionals;
- Current community college programs, hospital sponsored programs, and private programs in CMSP and RCRC counties that provide AA degrees and/or certificate



programs for nursing, dental hygiene, substance use counseling, other health-related paraprofessionals (medical assistants, community health workers);

- Number of medical school graduates and participants in medical residency programs;
- Number of physician assistant graduates;
- Number of nursing school graduates;
- Number of graduates of dental schools; and,
- Medical residency programs available in CMSP and RCRC counties.

Discussion ensued among Board members about possible areas for deeper research, including identification of efforts such as the California CareForce, which provides physician/dentist volunteers to provide medical services in various areas; fire agency cadette programs; and how to establish an ongoing workforce data collection effort. Ms. Brownstein said that it was her intention to present the Healthforce Center's findings in some type of public stakeholder meeting and Governing Board strategic planning session.

### **Executive Director's Report**

Ms. Brownstein provided brief updates on the following:

- Finance Director - An applicant was selected for the position and the person accepted the offer and will start in late June;
- Data Analyst - Applications for this position are still being reviewed;
- All County Letter - With the PHE unwinding, all CMSP members must reapply for CMSP which will be on a rolling basis;
- The quarterly webinar for Path to Health and Connect to Care enrollment clinics is scheduled for June 8
- CMSP staff intend to schedule an Eligibility Committee meeting sometime in the fall to discuss possible CMSP Eligibility Manual changes identified through the system development in mCase for CMSP;
- Follow up on Vision and Hearing Benefit Coverage for CMSP - The Board approved aligning CMSP benefits with those of Medi-Cal for vision and hearing services. While that effort is underway, AMM is having difficulty finding providers / vendors for these services in various areas; and,
- Hospital Difficulties in Imperial County, San Benito County, and Madera County are a continuing concern. Ms. Brownstein said that a representative of the California Hospital Association (CHA) would be attending the Board's July meeting to discuss key rural hospital issues.

Discussion ensued among Board members. Ms. Zoppi reported that she's gotten feedback from the CHEAC Small Counties Committee that there is continued interest in future CMSP grant funding for EMS/emergency transport; healthcare career pipeline programs; and, adding CalAIM-like services to the CMSP benefit. There is also interest in seeing services provided by Community Health Workers added as a CMSP-covered service.

**Public Comments**

Mr. Forster asked for public comments. There were no public comments. Mr. Forster stated that the next Governing Board meeting is scheduled for July 27, 2023. Mr. Forster adjourned the meeting at 11:10 am.